



MEMBERS SPRING FORUM

The Special Promotions Committee is pleased to present the Members Spring Forum.

Location: Royal Woodbine Golf Club
195 Galaxy Blvd.
Toronto, ON M9W 6R7

Date: Wednesday, May 25, 2011

Time:

8:30 a.m.	– Continental Breakfast
9:00 a.m.	– Contractual Terms and Conditions
10:00 a.m.	– Wolseley Express
11:30 a.m.	– BBQ Lunch (<i>Sponsored by Frontier Wolseley HVAC/R Group</i>)
12:30 p.m.	– (<i>Approx. time</i>) Tee-Off



SEMINAR I

Topic: Contractual Terms and Conditions: An Overview

Presenter: Mr. Joseph Cosentino

The most basic business document in the Construction Industry is "The Contract".

Friend or Foe? It depends on "what is written in the document".

Joseph Cosentino is a respected, well experienced litigator in Construction Law. (please see attached biography).

Mr. Cosentino will provide the following presentation:

Contractual Terms and Conditions: An overview

- Key Clauses – What to look for in a Contract
- Sample Terms and Conditions
- Supplementary Conditions
- Limiting Risk – 10 Basic Steps



Joseph Cosentino

jcosentino@goodmans.ca
416.597.4245

Joe Cosentino is a partner at Goodmans. His practice focuses on litigation with an emphasis on construction law, energy disputes and commercial litigation. He joined Goodmans in 1997.

Joe's construction law practice involves negotiating major contracts, lien litigation and resolving disputes for owners, general contractors, subcontractors, material suppliers and lenders. His practice also involves a broad range of commercial litigation matters, including bankruptcy/insolvency litigation and disputes involving the electricity industry. He has handled a variety of claims and disputes in connection with municipal utilities. Joe recently negotiated and drafted a complex Guaranteed Maximum Price (GMP) contract on a high profile health sciences project. He has also worked with owners in updating their Canadian Construction Documents Committee (CCDC) contract documents and in arbitration proceedings between developers and contractors.

Joe is a frequent speaker and contributor to a number of industry trade publications and associations. He is the editor of the firm's Construction Law Update Newsletter and has conducted several Ontario Bar Association seminars and in-house symposiums to private contractors on construction issues, including liens, construction bonds, insolvency matters and alternate dispute resolution, best practices and current developments in construction law.

Selected Transactions/Litigation Matters

- Negotiated and drafted Guaranteed Maximum Price (GMP) Contract for health sciences project between developer and general contractor
- Negotiated and drafted Cost Plus Contract, including supplementary conditions, between major office building tenant and general contractor
- Drafted supplementary conditions on CCDC 2 2008, CCDC 3, CCDC 4 contracts in use by high profile real estate developers and contractors
- Appeared at all levels of the Ontario Superior Court of Justice, including Ontario Court of Appeal and conducted numerous construction lien and construction related trials
- Represented both owners and contractors in multi-party arbitration proceedings
- Represented major subcontractors on a variety of high profile construction projects/developments
- Represented Interim Receivers and Construction Lien Trustees on significant construction industry insolvency/bankruptcy/restructuring matters

Education

University of Toronto, B.A. (Hons. in Political Science and History), 1990
University of Toronto, M.A. (History), 1991
Osgoode Hall, LL.B., 1995

Professional Affiliations

Canadian Bar Association of Ontario
Toronto Construction Association
Executive Member – Construction Section (Ontario Bar Association)
The Advocates' Society

SEMINAR II

Topic: Wolseley Express

Presenter: Multiple Speakers

Wolseley is Canada's leading national distributor of plumbing, hydronic, HVAC/R and PVF products. Wolseley provides solutions to professional contractors and industrial users with a network of 220 branches coast-to-coast, with 16 HVAC/R branches and 39 Mechanical branches in Ontario.

Wolseley will be discussing:

- Commercial OEM Replacement Service Parts
- Refrigeration Application Overview
- Supermarket Refrigeration Installation Offering
- Key Commercial Vendor Partners and Key Product Categories
- Wolseley Ontario Mechanical Overview
- Commercial Water Heater Service Program - GTA location and upcoming expansion
- National Distribution Centre
- Unique vendor partners and product solutions

(Please review the enclosed attachment)

The Seminars will be followed by a light lunch and

INDUSTRY FELLOWSHIP

“Golf as it should be . . .”



All attendees, ORAC Members and guests are invited to register for 18 holes of golf at one of Toronto's premier Golf Courses.

“A good test and always in great shape . . . good layout, water and tough greens . . . excellent, a real treat to play.”

RESERVE YOUR ATTENDANCE BY MAY 11, 2011

Wolseley Canada will be sponsoring the ORAC Spring Forum Lunch on May 25, and will start the morning with a presentation.



Wolseley is Canada's leading national distributor of plumbing, hydronic, HVAC/R and PVF products. We provide solutions to professional contractors and industrial users with a network of 220 branches coast-to-coast, with 16 HVAC/R branches and 39 Mechanical branches in Ontario.

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- National Distribution Centre
- Unique vendor partners and product solutions

Shop online and get great access to your account!

As someone who is responsible for running a business, you are likely looking for ways to simplify your operation, become more efficient and reduce costs wherever possible.

Wolseley is pleased to present 'Wolseley Express', their ecommerce platform that currently has over 6500 registered users across Canada. Ordering online lets you view and order products when it is convenient for you. Spend less time at the counter – and more time on the job site!

Wolseley will demonstrate the site features and show how their customers can currently:

- Shop the product catalogue
- Get Wolseley exclusive Manufacturer promotions
- Check account status
- Check order status
- Get net pricing for quotes
- Find monthly specials & seasonal catalogues
- Track products ordered
- Take free online training

WOLSELEY
express.com



MEMBERS SPRING FORUM & GOLF

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4 WAYS TO REGISTER

Phone:

To register by telephone, call (905) 670-0010

Fax:

Complete the Registration Form and Fax it to ORAC at (905) 670-0474 (Cheque to follow or pay by Visa/MasterCard/AMEX)

E-Mail: info@orac.ca

Mail:

Make cheques payable to ORAC or use Visa, Master Card or AMEX

Return Registration Form with Payment to:

ORAC
6770 Davand Drive, Unit 43
Mississauga, ON L5T 2G3

Please Note:

Registration Fee for Seminar only (incl. Breakfast & Buffet Lunch) is N/C for the first ORAC Member Company attendee. Golf Fee is \$95.00

MCAT or Additional ORAC registrations

Registration Fee for Breakfast, Seminar & Buffet Lunch is \$35.00. Golf Fee is \$95.00

Cancellations:

A full refund will be issued for cancellations only if received in writing three (3) days prior to the Spring Forum

REGISTRATION FORM

Company _____

Contact _____

Phone _____

Fax _____

REGISTRANTS: Please Print

S – Seminar G – Golf Mark ☒ S G

1. _____ ☐ ☐

2. _____ ☐ ☐

3. _____ ☐ ☐

4. _____ ☐ ☐

Registration Fee:

Seminar (including Breakfast & Buffet) () x \$35.00 _____

Golf () x \$95.00 _____

13% HST (R-126326107RT) _____

Total Enclosed _____

**PHOTOCOPY REGISTRATION FORM FOR
ADDITIONAL REGISTRATIONS**

PLEASE RESPOND BY MAY 11, 2011

CREDIT CARD AUTHORIZATION

☐ VISA

☐ MASTERCARD

☐ AMEX

Name of Card Holder (Print) _____

Card No: _____

Expiry Date: _____ Amount: _____

Signature: _____ Date: _____