



CANADIAN SENIORS HOUSING SYMPOSIUM

TORONTO
2013

Goodmans^{LLP}

KPMG

CBRE


Altus Group

PROGRAM

June 5th, 2013 • Goodmans LLP, Toronto • 333 Bay Street, 34th Floor

2013 CSHS Program

7:30 A.M. Altus Welcome Breakfast

8:15 Opening Remarks

Michelle Roth, Chair - Seniors Housing Group, Goodmans LLP
John O'Bryan, Vice Chairman, CBRE Limited
John Cho, Partner, KPMG LLP

8:30 CEO Perspectives Part I – Changing Landscapes

David Cutler, President & CEO, Centric Health Corporation
Jeffrey Lozon, President & CEO, Revera Inc.
Samir Manji, Chairman, President & CEO, Amica Mature Lifestyles Inc.
Paul Ezekiel Turner, Chairman & CEO, Mainstreet Property Group & CEO, HealthLease Properties REIT

Moderator: Tom Rothfischer, Partner, KPMG LLP

9:15 CEO Perspectives Part II – A Year in Review

Brent Binions, President & CEO, Chartwell Retirement Residences
Lois Cormack, President & CEO, Leisureworld Senior Care Corporation
Robert Ezer, Executive Vice President, Baybridge Seniors Housing Inc.
Simon Nyilassy, President & CEO, Regal Lifestyle Communities Inc.

Moderator: Michelle Roth, Partner, Goodmans LLP

10:00 BMO Networking Break

10:30 The Makings of a Great Deal

Greg Kalil, Managing Partner, Brookfield Financial
Frank Cerrone, SVP, General Counsel and Secretary, Revera Inc.
Christopher Donovan, Partner, Foley and Lardner LLP
Michelle Roth, Chair - Seniors Housing Group, Goodmans LLP

Moderator: Jon Northup, Partner, Goodmans LLP

11:15 Special Presentation: Re-Imagining Senior / Long-Term Care

Dr. Wai Chiong Loke, Director, KPMG Singapore
David Hansell, KPMG's Global Human/Social Services Center of Excellence

11:45 CBRE Luncheon

**12:30 Feature Speaker: Amanda Lang
CBC Senior Business Correspondent
Author of "The Power of Why"**

1:15 CBRE Dessert & Networking Break

Afternoon Sessions

1:45 **Reflections on the Capital Markets**

Jeff Appleby, Executive Director - Real Estate Investment Banking, CIBC
Armen Farian, Managing Director, TD Securities
Glen Hirsh, Managing Director - Head of Real Estate Investment Banking, National Bank Financial
Jonathan Li, Managing Director, BMO
Stephen Sender, Managing Director - Real Estate, Global Investment Banking, Scotiabank

Moderator: Stephen Pincus, Partner, Goodmans LLP

2:30 **Market Intelligence I: Emerging Markets for Seniors Housing**

Zubin Kapadia, Executive Vice President, Baycrest Global Solutions
Cathy Seguin, VP - International Affairs, The Hospital for Sick Children
Donna Scully, CEO, Sterling Senior Living

Moderator: Georgina Black, Partner, KPMG LLP

3:00 **Cushman & Wakefield Networking Break**

3:45 **Market Intelligence II: Feasibility**

Jillian Barber, Senior Research Associate, Environics Research Group
David MacDonald, Group Vice President, Environics Research Group
Paul Marsh, Director - Valuation & Advisory Services, CBRE Limited

Moderator: Steve Hiscox, Director, CBRE Limited

4:30 **Mortgage Lending for Seniors Living**

Michael Keith, Manager - Health Care Industry, TD Commercial Banking
Brian Kimmel, Assistant Vice President - Commercial Mortgages, First National Financial
Steven MacKinnon, Director, Corporate Banking, BMO Capital Markets
Ian Morin, Director, National Seniors Housing – Real Estate Division, CIBC

Moderator: Douglas Shinobu, Managing Director, Greengate Capital Corp.

5:15 **New Initiatives in Data Collaboration**

Laurie Johnston, CEO, ORCA

5:30 **Closing Remarks and CIBC Cocktail Reception**

Tom Rothfischer, Partner, KPMG LLP
Steve Hiscox, Director, CBRE Limited
Stephen Pincus, Partner, Goodmans LLP