

3rd Annual

# REAL ESTATE FINANCE

Including Commercial Real Estate Leasing

April 7 – 8, 2008 | St. Andrew's Club and Conference Centre | 150 King Street West, Toronto

PROGRAM CO-CHAIRS

David M. Dulberg  
Managing Director  
RBC Capital Markets Real Estate Group

Andrew Wiseman  
Partner  
Goodmans LLP

Join your colleagues and hear from our panel of leading experts who will discuss the latest developments and updates in the Real Estate Industry.

The 3rd Annual Real Estate Financing Conference will provide you with an in-depth understanding of some of the latest insights into real estate finance in Canada.

This Insight Information Conference was developed with extensive input from a wide range of industry experts to address the seminal issues you need to understand. Speakers will include leading investment and corporate bankers, real estate executives, institutional investors and other professional advisors.

Whether you're a real estate owner, operator or developer, an issuer, borrower, lender, regulator or investor, or an analyst, broker, lawyer, accountant or other advisor involved in these sectors, you can't afford to miss this event. This will be a great learning opportunity and chance to network with your peers!

*If you are an industry participant, and/ or a provider of service, this event is a must-attend!*

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Register online at [www.insightinfo.com](http://www.insightinfo.com)

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ALM

**WHO SHOULD ATTEND:**

- CEOs, CFOs and other Management of Real Estate Companies
- Canadian, U.S. and International Real Estate Executives
- Real Estate Developers
- Real Estate Market Consultants and Valuators
- Real Estate Private Equity Professionals
- Real Estate Brokers
- Mortgage Lenders and Investors
- Real Estate Mezzanine Financiers
- Real Estate Hedge Funds
- Investment Bankers
- Accountants
- Corporate, Commercial, Securities and Real Estate Lawyers
- Tax Professionals

**TOPICS COVERED:**

- Recent Developments and Trends in the Real Estate Equity Capital Markets
- Developments in the Canadian REITs Market
- What is the Current Environment in the Debt Market for Canada and Abroad?
- Risk Management
- Investors Roundtable
- Leasehold Mortgage Financing
- Operating Costs
- Landlords, Leases and the CCAA Process

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REAL ESTATE FINANCE**

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Conference Code: REC08230                      Priority Code: A8230

**FIVE EASY WAYS TO REGISTER:**

Call: 1 888 777-1707 | Fax: 1 866 777-1292  
Internet: [www.insightinfo.com](http://www.insightinfo.com) | Email: [order@insightinfo.com](mailto:order@insightinfo.com)  
Mail: Insight Information, 214 King Street West, Suite 300,  
Toronto, Ontario M5H 3S6

**CANCELLATION AND REFUND POLICY:**

Refunds will be given for cancellations received in writing by March 17, 2008 subject to an administration fee of \$200.00 plus \$12.00 GST for a total of \$212.00. If your fees have not been paid and you are cancelling, you are still liable for the cancellation fees of \$200.00 plus \$12.00 GST for a total of \$212.00. Please note that if you register for the conference and do not attend, you are liable for the full registration fee unless you cancel within the period stated above. If you register after March 17, 2008, your order is firm. A refund will not be given; however a delegate substitution is welcome at any time.

**SPECIAL OFFER: Send 4 people for the price of 3!**

Register 3 delegates for the main conference at regular price at the same time and you’re entitled to register a fourth person from your organization at no charge. To take advantage of this special offer, payment for all delegates must be made with one cheque or credit card charge.

INSIGHT reserves the right to change program date, meeting place or content without further notice and assumes no liability for these changes.

**PLEASE NOTE:** Full payment is required in advance of conference dates. Please make all cheques payable to **Insight Information**. If payment is made by credit card, your credit card statement will quote “ALM Events Canada, Inc.” as the vendor.

Yes! Please register the following delegate(s) (photocopy for additional delegates)

Mr.  Ms.  Name: \_\_\_\_\_

Title: \_\_\_\_\_

Area of practice: \_\_\_\_\_

Company: \_\_\_\_\_

Business Address: \_\_\_\_\_

City: \_\_\_\_\_ Province: \_\_\_\_\_ Postal Code: \_\_\_\_\_

Telephone: [    ]                                      Fax: [    ]

E-mail: \_\_\_\_\_

**REGISTRATION FEE:** (Includes meals, documentation and *in*CONFERENCE™, fully searchable online access to this conference’s papers\*)

<b>Special Price for Real Estate Brokers and Property Managers:</b>	
<input type="checkbox"/> Before February 8	\$1,495.00 + GST (\$89.70) = \$1,584.70
<input type="checkbox"/> After February 8	\$1,695.00 + GST (\$101.70) = \$1,796.70

Early Bird Special                      \$1,695.00 + GST (\$101.70) = \$1,796.70  
(Register and pay before February 8, 2008)

Regular Conference Price:              \$1,895.00 + GST (\$113.70) = \$2,008.70

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